

To: Wholesale Sales Personnel

From: Jeff Rosato

RE: Pricing Improvement!

Date: June 28, 2019

Effective Friday, June 28, 2019 at 8:00 AM, new rates have been posted in Blue Sage to reflect recent rate movement by our investors. Rates have been reduced by the following amounts:

- .10% - .30% (10 - 30 basis points) for all terms
- No Change for Rate Advantage programs

If you have questions, please ask your manager or email the lock desk at [lockdesk@springeq.com](mailto:lockdesk@springeq.com).

Thank you,

Jeff Rosato